

Furniture Today

Business Intelligence for the Furniture Industry

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Oct. 18-Nov. 3, 2019 | v44 i8

Surviving retail's steeplechase



Clearing delivery, service, quality hurdles key to capturing market share gold

pages 4-16

“You have to shop longer ... shop harder.”

— Steve Tronstein, Gardner-White

“... who can ... get it to you quick ...”

— Joey Ray, Garden City Furniture

“... partnerships ... are more important than ever.”

— Eric Easter, Kittle's

ALWAYS THE INNOVATOR



COZZIA
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Inside This Issue

Opinion Today	52
People Today	56, 58
Community Bulletin Board	60, 62
Market Center Spotlight	64
High Point Market product highlights	65
• Stationary upholstery	66
• Motion upholstery	90
• Case goods	102
• Occasional	130
• Rugs	145
• Bedding	150
• Outdoor	153
High Point Market events	160, 161, 164
Bedding Today	162
An Insider's View	166
Staff	166

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